BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

BOARD OF DIRECTORS



Dr Raymond CH'IEN Kuo Fung GBS, CBE, JP INDEPENDENT NON-EXECUTIVE CHAIRMAN AGED 68

Joined the Board since August 2007

Other positions held within Hang Seng Group

- Hang Seng Bank Limited
 - Chairman of Nomination Committee; Member of Remuneration Committee

Other major appointments

Justice of the Peace

- China Resources Power Holdings Company Limited
 - Independent Non-executive Director

Federation of Hong Kong Industries – Honorary President Hong Kong CPPCC (Provincial) Members Association Limited

- Deputy Director of One Belt One Road and Guangdong-Hong Kong-Macau Greater Bay Area Construction Advisory Committee
- Swiss Re Asia Pte. Ltd. Independent Non-executive Director Swiss Re Limited - Independent Non-executive Director
- The Hongkong and Shanghai Banking Corporation Limited Independent Non-executive Director

Past major appointments

Economic Development Commission of HKSAR Government

- Non-official Member (2013 2018)
- The Tianiin Municipal Committee of the Chinese People's Political Consultative Conference
- Member of Standing Committee (2008 2018)
- University of Pennsylvania, USA Trustee (2006 2016)
- MTR Corporation Limited
 - Non-executive Chairman (2003 2015)
- The Wharf (Holdings) Limited
- Independent Non-executive Director (2002 2015)
- UGL Limited Non-executive Director (2012 2014)
- Convenience Retail Asia Limited
 - Independent Non-executive Director (2001 2014)

- Hong Kong Mercantile Exchange Limited
- Independent Non-executive Director (2009 2013)
- [^] China.com Inc Chairman (1999 2013)
- Ascendas China Commercial Fund Management Limited
 - Chairman (2011 2012)
- CDC Software Corporation Director (2009 2012) The Hong Kong/European Union Business Cooperation
 - Chairman (2005 2012)
- * CDC Corporation Chairman (1999 2011)
- HSBC Private Equity (Asia) Limited Chairman (1997 2010) The APEC Business Advisory Council
 - Hong Kong Member (2004 2009)
- Inchcape plc
 - Independent Non-executive Director (1997 2009)
- HSBC Holdings plc
- Independent Non-executive Director (1998 2007) Independent Commission Against Corruption
- Chairman of Advisory Committee on Corruption
- (1998 2006)

Executive Council of HKSAR Government

Member (1997 - 2002)

Executive Council of Hong Kong, then under British Administration

Member (1992 – 1997)

Qualifications

Doctoral Degree in Economics - University of Pennsylvania, USA

Major awards

Chevalier de l'Ordre du Merite Agricole of France (2008) Gold Bauhinia Star (1999)

Commander in the Most Excellent Order of the British Empire



Ms Louisa CHEANG Wai Wan VICE-CHAIRMAN AND CHIEF EXECUTIVE AGED 56

Joined the Board since July 2017

Other positions held within Hang Seng Group

- Hang Seng Bank Limited
 - Chairman of Executive Committee; Member of Nomination Committee
 - Hang Seng Bank (China) Limited
- Chairman; Chairman of Nomination Committee Hang Seng Indexes Company Limited
- Chairman of Hang Seng Index Advisory Committee Chairman of other subsidiaries in Hang Seng Group

Other major appointments

China Union Pay - International Advisor Hang Seng School of Commerce

- Chairman of the Board of Directors
- Ho Leung Ho Lee Foundation Member of Board of Trustees
- HSBC Holdings plc Group General Manager
- Jiangsu Service Association for Hong Kong
- Enterprise Investment Honorary President

Qianhai & Shekou Area of Shenzhen, China (Guangdong) Pilot Free Trade Zone, and Qianhai Shenzhen-Hong Kong

- Modern Service Industry Cooperation Zone of Shenzhen Member of the Consulting Committee
- The Community Chest of Hong Kong Board Member
- The Hang Seng University of Hong Kong Chairman of the Board of Governors

The Hongkong and Shanghai Banking Corporation Limited

Director

The Hong Kong Institute of Bankers - Vice President The Twelfth Jiangsu Provincial Committee of the Chinese People's Political Consultative Conference - Member The University of Hong Kong - Member of the Court

- Treasury Wine Estates Limited
 - Independent Non-executive Director

Past major appointments

HSBC Amanah Malaysia Berhad

- Non-Independent Executive Director (2017 2018)
- HSBC Group Head of Retail Banking (2014 2017)
- The Hongkong and Shanghai Banking Corporation Limited
 - Alternate Chief Executive (2009 2014)
- Regional Head of Retail Banking and Wealth Management, Asia Pacific (2010 - 2014)

Regional Director of Personal Financial Services, Asia Pacific (2009 - 2010)

Head of Personal Financial Services, Hong Kong (2007 – 2009)

Head of Marketing, Asia Pacific (2004 - 2007)

Head of Marketing, Hong Kong (2002 – 2003)

Senior Manager Product and Marketing (2000 – 2001) Senior Manager Credit Card Product Development (1999 – 2000)

Qualifications

Bachelor of Social Sciences – The University of Hong Kong Honorary Certified Financial Management Planner The Hong Kong Institute of Bankers

Major awards

Chapter Honoree of Beta Gamma Sigma -The University of Hong Kong Chapter (2018)

Dr John CHAN Cho Chak GBS, JP INDEPENDENT NON-EXECUTIVE DIRECTOR AGED 76

Joined the Board since August 1995

Other positions held within Hang Seng Group

- ¹ Hang Seng Bank Limited
 - Chairman of Remuneration Committee;
 Member of Nomination Committee

Other major appointments

Justice of the Peace

- ¹ Guangdong Investment Limited
 - Independent Non-executive Director

Long Win Bus Company Limited – Non-executive Director The Community Chest of Hong Kong

Board Member; Member of Executive Committee

The Hong Kong University of Science and Technology

- Chairman of the Court

The Kowloon Motor Bus Company (1933) Limited

- Non-executive Director
- Transport International Holdings Limited
 - Deputy Chairman and Independent Non-executive Director

Past major appointments

- [^] RoadShow Holdings Limited
 - Chairman and Non-executive Director (2001 2017)
- Swire Properties Limited
 - Independent Non-executive Director (2010 2017)

The Community Chest of Hong Kong

 Third Vice President; Chairman of Public Relations Committee (2014 – 2015)

Hong Kong Monetary Authority

 Member of The Exchange Fund Advisory Committee (2008 – 2014) Sir Edward Youde Memorial Fund

Chairman of the Council (2007 – 2013)
 The Hong Kong Jockey Club – Chairman (2006 – 2010)
 HKSAR Commission on Strategic Development

- Non-Official Member (2005 2009)
- Hong Kong Exchanges and Clearing Limited
- Independent Non-executive Director (2000 2003) Hong Kong Civil Service
 - Private Secretary to the Governor;
 Deputy Secretary (General Duties);
 Director of Information Services;
 Deputy Chief Secretary;
 Secretary for Trade and Industry;
 Secretary for Education and Manpower
 (1964 1978: 1980 1993)

Qualifications

Degree of Doctor of Social Sciences (honoris causa)

Lingnan University; The University of Hong Kong;
 The Hong Kong University of Science and Technology
 Degree of Doctor of Business Administration (honoris causa)

- International Management Centres

Diploma in Management Studies – The University of Hong Kong Honours Degree in English Literature

- The University of Hong Kong

Major awards

Gold Bauhinia Star (1999)



Mr Nixon CHAN Lik Sang NON-EXECUTIVE DIRECTOR AGED 67

Joined the Board since January 2014

Past major appointments

Anti-Money Laundering and Counter-Terrorist Financing (Financial Institutions) Review Tribunal

- Member (2012 - 2018)

Employers' Federation of Hong Kong

 Chairman of Banking and Financial Services Group (2013 – 2016)

EPS Company (Hong Kong) Limited – Director (2011 – 2016) Hang Seng Bank Limited

- Executive Director (2014 - 2016) Head of Retail Banking and Wealth Management (2011 - 2016)

Member of Executive Committee (2009 – 2016) Head of Corporate and Commercial Banking (2009 – 2011) Hang Seng Management College – Governor (2010 – 2016) Hang Seng School of Commerce – Director (2009 – 2016) TransUnion Limited – Director (2011 – 2016) MasterCard Asia/Pacific Advisory Board

- Director (2012 - 2015)

Small and Medium Enterprises Committee

- Member (2009 - 2014)

The Hongkong and Shanghai Banking Corporation Limited

 Senior Executive, Commercial Banking (2005 – 2009)
 Held various senior positions in commercial banking and personal financial services (1993 – 2005)

Qualifications

Bachelor's Degree in Business Administration

The University of Hawaii, USA

^{*} The securities of these companies are listed on a securities market in Hong Kong or overseas.



Ms CHIANG Lai Yuen JP INDEPENDENT NON-EXECUTIVE DIRECTOR AGED 54

Joined the Board since September 2010 Other positions held within Hang Seng Group

Hang Seng Bank Limited

Member of Audit Committee; Member of Remuneration Committee

Other major appointments

Justice of the Peace

Aviation Development and Three-runway System Advisory Committee - Member

Chen Hsong Holdings Limited

Chairman; Executive Director; Chief Executive Officer Chen Hsong Investments Limited - Director China Shenzhen Machinery Association – Vice-President

Federation of Shenzhen Industries - Vice-Chairman The Shenzhen Committee of the Chinese People's

Political Consultative Conference

- Member of Standing Committee

The Toys Manufacturers' Association of Hong Kong

- Vice-President

The Twelfth Guangdong Provincial Committee of the Chinese People's Political Consultative Conference - Member

Past major appointments

The Hong Kong University of Science and Technology

- Member of the Court (2012 - 2018) Member of the Council (2006 - 2012)

Hospital Authority - Board Member (2011 - 2017)

Directorate Salaries and Conditions of Service of HKSAR Government

- Member of Standing Committee (2008 – 2014)

The Open University of Hong Kong

- Member of the Council (2006 - 2012)

Disciplined Services Salaries and Conditions of Service of **HKSAR** Government

Member of Standing Committee (2005 – 2010)

Qualifications

Bachelor Degree of Arts – Wellesley College, USA

Major awards

"Young Industrialist Awards of Hong Kong" by the Federation of Hong Kong Industries (2004)



Ms Kathleen GAN Chieh Huey NON-EXECUTIVE DIRECTOR AGED 45

Joined the Board since May 2019 Other major appointments

The Hongkong and Shanghai Banking Corporation Limited

Alternate Chief Executive HSBC Asia Holdings Limited - Director

HSBC Bank (China) Company Limited - Supervisor

HSBC Global Services Limited – Director (Note HSBC Holdings plc - Group General Manager; Head of Finance Past major appointments

HSBC Asia Pacific Holdings (UK) Limited

Director (2015 – 2019)

HSBC Insurance (Asia) Limited – Director $(2015-2019)^{(Note\ 1)}$ HSBC Insurance (Asia-Pacific) Holdings Limited

Director (2016 – 2019) ^{(N}

HSBC Life (International) Limited – Director (2015 – 2019) (Note 1)

 $\begin{array}{l} \mbox{HSBC Securities Investments (Asia) Limited} \\ - \mbox{ Director } (2015-2019)^{\,(\mbox{Note 1})} \end{array}$

The Hongkong and Shanghai Banking Corporation Limited

- Chief Financial Officer, Asia Pacific (2015 - 2019) Global Chief Financial Officer, Global Commercial Banking (2010 - 2015)

Global Chief Risk Officer, Global Commercial Banking (2011 - 2014)

HSBC North America Holdings Inc

Executive Vice President, Chief Operating Officer -North America Finance (2008 - 2010)

Qualifications

Bachelor's Degree (Honors) in Business

- Nanyang Technological University, Singapore Henry Crown Fellow - The Aspen Institute, USA

Ms Margaret KWAN Wing Han

EXECUTIVE DIRECTOR AND HEAD OF RETAIL BANKING AND WEALTH MANAGEMENT AGED 60

Joined the Board since May 2017

Other positions held within Hang Seng Group

Hang Seng Bank Limited - Member of Executive Committee Hang Seng Bank (Trustee) Limited - Director Hang Seng Credit Limited - Director Hang Seng Finance Limited - Director Hang Seng Indexes Company Limited

Member of Hang Seng Index Advisory Committee Hang Seng Insurance Company Limited - Director Hang Seng Investment Management Limited - Director Hang Seng Securities Limited - Chairman Hang Seng Security Management Limited - Director Haseba Investment Company Limited - Director

Other major appointments

Employers' Federation of Hong Kong

- Elected Member of General Committee Securities and Futures Commission

Member of Process Review Panel

Past major appointments

Hang Seng Bank Limited

- Head of Consumer Assets (2013 - 2016) Head of Unsecured Loans (2005 - 2013) Senior Marketing and Business Development Manager, Unsecured Lending (2002 - 2005) Senior Marketing Communications Manager (2001 - 2002)

Manager, Marketing Communications (1995 - 2001)

Standard Chartered Bank

- Advertising Manager (1990 – 1994)

Qualifications

Bachelor of Social Sciences in Business Studies

- The University of Hong Kong



Ms Irene LEE Yun Lien INDEPENDENT NON-EXECUTIVE DIRECTOR AGED 66

Joined the Board since May 2014

Other positions held within Hang Seng Group

Hang Seng Bank Limited

Chairman of Risk Committee; Member of Audit Committee

Other major appointments

Hong Kong Monetary Authority

Member of The Exchange Fund Advisory Committee

Hysan Development Company Limited

Executive Chairman; Chairman of Nomination Committee

[^] HSBC Holdings plc

 Independent Non-executive Director: Member of Chairman's Committee:

Member of Group Remuneration Committee;

Member of Nomination & Corporate

Governance Committee

The Hongkong and Shanghai Banking Corporation Limited

Independent Non-executive Director;

Chairman of Remuneration Committee;

Member of Audit Committee;

Member of Risk Committee

Past major appointments

[^] Cathay Pacific Airways Limited

Independent Non-executive Director (2010 – 2019) Chairman of Audit Committee (2015 - 2019)

Chairman of Remuneration Committee (2012 - 2019)

[^] CLP Holdings Limited

Independent Non-executive Director:

Member of Audit Committee; Member of Finance and General Committee (2012 - 2018)

Member of Sustainability Committee (2014 - 2018)

[^] Noble Group Limited

- Independent Non-executive Director;

Member of Audit Committee:

Member of Investment and Capital Markets Committee

(2012 - 2017)

Member of Nominating Committee (2013 – 2017)

Member of Risk Committee (2014 - 2017)

JP Morgan Australia

- Member of Advisory Council (2005 – 2013)

QBE Insurance Group Limited

- Non-executive Director (2002 - 2013)

Keybridge Capital Limited

Non-executive Chairman (2009 - 2012)

Executive Chairman (2006 - 2009)

The Myer Family Company Pty Limited

Non-executive Director (2009 - 2011)

ING Bank (Australia) Limited

- Non-executive Director (2005 - 2011)

Australian Government Takeovers Panel

- Member (2001 - 2010)

Sealcorp Holdings Limited

- Chief Executive Officer (1998 - 1999)

Commonwealth Bank of Australia - Head of Corporate Finance (1993 - 1998)

Citicorp Investment Bank Limited in New York,

London and Sydney

- Executive Director (1977 - 1987)

Qualifications

Bachelor of Arts Degree - Smith College, USA Barrister-at-Law in England and Wales

Member - The Honourable Society of Gray's Inn, UK



The securities of these companies are listed on a securities market in Hong Kong or overseas.



Dr Eric LI Ka Cheung GBS, OBE, JP INDEPENDENT NON-EXECUTIVE DIRECTOR AGED 66

Joined the Board since February 2000

Other positions held within Hang Seng Group

- ¹ Hang Seng Bank Limited
 - Chairman of Audit Committee;
 Member of Risk Committee

Other major appointments

Justice of the Peace

- China Resources Beer (Holdings) Company Limited
 - Independent Non-executive Director;
 Chairman of Audit Committee

Hang Seng School of Commerce - Director

Hong Kong Children Foundation Limited – Honorary Chairman Long Win Bus Company Limited – Director

SHINEWING (HK) CPA Limited – Honorary Chairman (Note 1)

- [^] SmarTone Telecommunications Holdings Limited
 - Independent Non-executive Director;
 Chairman of Audit Committee
- ¹ Sun Hung Kai Properties Limited
 - Independent Non-executive Director;
 Chairman of Audit Committee

The Education University of Hong Kong Foundation

- Member of the Board of Stewards

The Hang Seng University of Hong Kong – Governor

The Hong Kong Jockey Club

- Steward; Chairman of Audit Committee

The Kowloon Motor Bus Company (1933) Limited – Director The Thirteenth National Committee of the Chinese People's

Political Consultative Conference – Member

- Transport International Holdings Limited
 - Independent Non-executive Director;
 Chairman of Audit Committee
- Wong's International Holdings Limited
 - Independent Non-executive Director;
 Chairman of Audit Committee

Past major appointments

Legal Aid Services Council – Chairman (2012 – 2019) (Note 1) Li, Tang, Chen & Co, Certified Public Accountants

- Senior Partner (1978 – 2019) (Note 1

Independent Commission on Remuneration for the Members of the District Councils of HKSAR Government

- Chairman (2013 - 2019) (Note 1)

Home Affairs Bureau

 Member of the Board of Trustees of the Sir Edward Youde Memorial Fund (2017 – 2019) The Financial Reporting Council

- Member of Honorary Advisory Panel (2013 2019)
 Convenor and Member of Financial Reporting Review
 Committee (2007 2013)
- * RoadShow Holdings Limited
 - Independent Non-executive Director (2004 2017)
 Chairman of Audit Committee (2005 2017)

The Education University of Hong Kong

Chairman of Finance Committee;
 Treasurer of the Council (2009 – 2015)

The Presidium of the Election of Deputies of the Hong Kong Special Administrative Region to the Twelfth National People's Congress – Member (2013)

¹ Bank of Communications Co., Ltd.

Independent Non-executive Director;
 Chairman of Audit Committee (2007 – 2013)

HKSAR Commission on Strategic Development

- Member (2007 - 2013)

Hong Kong Monetary Authority

- Chairman of Process Review Committee (2004 - 2010)

Meadville Holdings Limited

Independent Non-executive Director;
 Chairman of Remuneration Committee (2007 – 2010)

The International Federation of Accountants

- Board Member (2004 - 2006)

The Legislative Council of Hong Kong

- Member (1991 - 2004)

Chairman of Public Accounts Committee (1995 – 2004)

Qualifications

BA (Economics) Honours Degree – University of Manchester, UK Fellow – Hong Kong Institute of Certified Public Accountants (Practising)

Hon Doctor of Laws – University of Manchester, UK Hon Doctor of Social Sciences – Hong Kong Baptist University

Hon Doctor of Social Sciences

- The Education University of Hong Kong

Hon Fellow – The Chinese University of Hong Kong

Hon Fellow – The Hong Kong Polytechnic University

Major awards

Gold Bauhinia Star (2003)

Officer of the Most Excellent Order of the British Empire (1996)

Dr Vincent LO Hong Sui GBM, JP NON-EXECUTIVE DIRECTOR AGED 71

Joined the Board since February 1999

Other major appointments

Justice of the Peace

Business and Professionals Federation of Hong Kong

- Honorary Life President

Chongqing Municipal Government – Economic Adviser
Council for the Promotion and Development of Yangtze
– President

- Great Eagle Holdings Limited Non-executive Director Shanghai Tongji University; Shanghai University
 - Advisory Professorship

Shui On Group - Chairman

- [^] Shui On Land Limited Chairman
- * SOCAM Development Limited Chairman

The Hong Kong University of Science and Technology

- Honorary Court Chairman

Past major appointments

Hong Kong Trade Development Council

Chairman (2015 – 2019)

The Twelfth National Committee of the Chinese People's Political Consultative Conference

- Member (2013 – 2018)

Airport Authority Hong Kong

Chairman (2014 – 2015)
 Board Member (2013 – 2015)

Lantau Development Advisory Committee of HKSAR Government

- Non-official Member (2014 - 2015)

APEC Business Advisory Council

- Hong Kong's Representative (2010 - 2014)

- [^] Shui On Land Limited Chief Executive Officer (2004 2011)
- [^] China Telecom Corporation Limited
- Independent Non-executive Director (2002 2008)
- New World China Land Limited
 - Independent Non-executive Director (1999 2004)
- The Hong Kong University of Science and Technology
 Chairman of the Council (1999 2002)

Hong Kong General Chamber of Commerce

- Chairman (1991 - 1992)

Basic Law Consultative Committee

- Executive Committee Member (1985 - 1990)

Qualifications

Doctorate in Business Administration (honoris causa)

- The Hong Kong University of Science and Technology Doctor of Business (honoris causa)
 - The University of New South Wales, Australia

Major awards

Grand Bauhinia Medal (2017)

Lifetime Achievement Award for Leadership in Property Sector by the 4th World Chinese Economic Forum (2012)

"Ernst & Young Entrepreneur Of The Year 2009" in the China Real Estate Sector (2009)

Ernst & Young China Entrepreneur Of The Year 2009 (2009) Chevalier des Arts et des Lettres by the

French Government (2005)

Director of the Year in the category of Listed Company Executive Directors by The Hong Kong Institute of Directors in 2002 (2002)

Businessman of the Year award in the Hong Kong Business Awards 2001 (2001)

Gold Bauhinia Star (1998)

Mr Kenneth NG Sing Yip NON-EXECUTIVE DIRECTOR AGED 69

Joined the Board since March 2014

Other positions held within Hang Seng Group

Hang Seng Bank Limited – Member of Risk Committee
Other major appointments

Hong Kong General Chamber of Commerce

- Vice Chairman of Legal Committee

HSBC Bank Australia Limited

- Non-executive Director; Member of Audit Committee
- HSBC Bank (Vietnam) Ltd. Chairman of Board of Supervision
- Ping An Insurance (Group) Company of China, Ltd.

- Independent Non-executive Director

The University of Hong Kong

 Member of Asian Institute of International Financial Law Advisory Board of the Faculty of Law

Past major appointments

HSBC Bank (China) Company Limited

- Non-executive Director (2011 - 2018)

Competition Tribunal Users' Committee of HKSAR Government

- Member (2014 - 2017)

Standing Committee on Company Law Reform

- Member (2011 - 2017)

The Law Society of Hong Kong

- Council Member (2002 - 2016)

The Hongkong and Shanghai Banking Corporation Limited

– General Counsel, Asia Pacific (1998 – 2016) Deputy Head of Legal and Compliance Department (1993 – 1998)

Assistant Group Legal Adviser (1987 – 1993)

Board of Review of Inland Revenue Ordinance of HKSAR Government – Member (2008 – 2014)

Ping An Insurance (Group) Company of China, Ltd.

- Non-executive Director (2006 - 2013)

Qualifications

Bachelor's Degree and Master's Degree in Laws (L.L.B. and L.L.M.) – University of London, UK

Bachelor's Degree in Laws (L.L.B.) – Beijing University, PRC



[^] The securities of these companies are listed on a securities market in Hong Kong or overseas.



Mr Peter WONG Tung Shun JP NON-EXECUTIVE DIRECTOR AGED 68

Joined the Board since May 2005

Other positions held within Hang Seng Group

[^] Hang Seng Bank Limited – Member of Nomination Committee Other major appointments

Justice of the Peace

Chongqing Mayor's International Economic Advisory Council
– Member

Hong Kong General Chamber of Commerce

Deputy Chairman; Chairman of Membership Committee;
 Member of Chairman's Committee;
 Member of General Committee

Hong Kong Monetary Authority

- Member of The Exchange Fund Advisory Committee Hong Kong Trade Development Council
- Council Member; Member of Belt and Road Committee HSBC Bank (China) Company Limited
 - Chairman and Non-executive Director;
 Chairman of Nomination Committee;
 Member of Remuneration Committee
- HSBC Holdings plc
 - Group Managing Director;

Member of Group Management Board

Our Hong Kong Foundation Limited – Special Counsellor Qianhai & Shekou Area of Shenzhen, China (Guangdong) Pilot Free Trade Zone, and Qianhai Shenzhen-Hong Kong Modern Service Industry Cooperation Zone of Shenzhen

- Member of the Consulting Committee

The Community Chest of Hong Kong

Board Member;

First Vice President;

Chairman of Executive Committee

The Hongkong and Shanghai Banking Corporation Limited

Deputy Chairman and Chief Executive; Executive Director

The Management of Park Property of Park Proper

The Hong Kong Institute of Bankers – President

The Thirteenth National Committee of the Chinese People's Political Consultative Conference

 Member; Vice Chairman of Committee for Agricultural and Rural Affairs

Past major appointments

International Consultative Conference on the Future Economic Development of Guangdong Province

 Economic Advisor to the Governor of Guangdong Province of the People's Republic of China (2013 – 2019) (Note 1)

- * Bank of Communications Co., Ltd.
- Vice Chairman and Non-executive Director (2016 2019)
 Cathay Pacific Airways Limited
- Independent Non-executive Director (2009 2018)

Hong Kong General Chamber of Commerce

- Vice Chairman (2016 - 2018)

Economic Development Commission of HKSAR Government

- Non-official Member (2013 - 2018)

HSBC Bank Malaysia Berhad

Non-Independent Executive Director (2017 – 2018)
 The Eleventh Hubei Provincial Committee of the Chinese

People's Political Consultative Conference

Member (2012 – 2018)

Member of Standing Committee (2013 – 2018) International Advisor to the Mayor of Tianjin (2010 – 2013) Greater Pearl River Delta Business Council

- Member (2006 - 2013)

HSBC Bank (Vietnam) Ltd

- Vice-Chairman and Non-executive Director (2010 2012)
- Ping An Insurance (Group) Company of China, Ltd.
 - Non-executive Director (2006 2012)

Hong Kong Institute for Monetary Research

- Member of the Board of Directors (2010 - 2011)

HSBC Bank Australia Limited

- Non-executive Director (2010 2011)
- Hong Kong Exchanges and Clearing Limited
- Member of Risk Management Committee (2010)

Hong Kong Trade Development Council

 Chairman of Financial Services Advisory Committee (2006 – 2010)

Hong Kong Monetary Authority

- Member of Banking Advisory Committee (2005 - 2010)

The Hong Kong Association of Banks

- Chairman (2001, 2004, 2006 and 2009)

Qualifications

Bachelor's Degree in Computer Science; MBA in Marketing and Finance; MSc in Computer Science – Indiana University, USA Fellow – The Hong Kong Management Association Honorary Fellow – The Hong Kong Institute of Bankers

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Mr Michael WU Wei Kuo INDEPENDENT NON-EXECUTIVE DIRECTOR AGED 49

Joined the Board since September 2010

Other positions held within Hang Seng Group

- Hang Seng Bank Limited
 - Member of Nomination Committee;
 Member of Risk Committee

Other major appointments

Hongkong Caterers Limited

- Executive Director and Company Secretary
- [^] Hongkong Land Holdings Limited Non-executive Director
- Jardine Matheson Holdings Limited Non-executive Director Maxim's Caterers Limited – Chairman and Managing Director The Community Chest of Hong Kong – Board Member

Past major appointments

- Hang Seng Bank Limited
- Member of Audit Committee (2014 2018)

The Community Chest of Hong Kong

- Member of Executive Committee (2017 - 2018)

The Hong Kong University of Science and Technology

- Member of the Council (2011 - 2017)

Qualifications

Bachelor of Science in Applied Mathematics and Economics

Brown University, USA

Major awards

"Ernst & Young Entrepreneur of The Year 2012 China"

— Category Winner (Services) and Country Winner
(Hong Kong / Macau Regions) (2012)

Executive Award of the DHL / SCMP Hong Kong Business
Awards (2008)



Notes

- $1\,$ New appointments or cessation of appointments since the date of the Bank's 2019 Interim Report.
- 2 The interests of Directors in shares of the Bank, if any, within the meaning of Part XV of the Securities and Futures Ordinance ("SFO") as at 31 December 2019 are disclosed in the section "Directors' and Alternate Chief Executives' Interests" of the Report of the Directors attached to the Bank's 2019 Annual Report.
- 3 Some Directors (as disclosed in the section "Biographical Details of Directors and Senior Management Board of Directors" of the Bank's 2019 Annual Report) are also Directors of HSBC Holdings plc ("HSBC") and/or its subsidiaries. HSBC, through its wholly owned subsidiaries, has an interest in the shares of the Bank under the provisions of Divisions 2 and 3 of Part XV of the SFO, the details of which are disclosed in the section "Substantial Interests in Share Capital" of the Report of the Directors attached to the Bank's 2019 Annual Report.
- 4 Save as disclosed in the section "Biographical Details of Directors and Senior Management Board of Directors" of the Bank's 2019 Annual Report, the Directors (a) have not held any directorships in other publicly listed companies, whether in Hong Kong or overseas, during the last 3 years; (b) do not hold any other positions in the Bank and its subsidiaries; and (c) do not have any other relationships with any Directors, senior management or substantial or controlling shareholders of the Bank, except that Mr Michael W K Wu's spouse is the niece of Dr Vincent H S Lo, a Non-executive Director of the Bank.
- 5 All Directors (except those Directors who are full time employees of the Bank or its subsidiaries) will receive Directors' fees in the amounts approved from time to time by shareholders at the Annual General Meetings of the Bank. The current amounts of Directors' fees have been determined with reference to market rates, directors' workload and required commitment. A Director will also receive a fee for duties assigned to and services provided by him/her as Chairman or member of various Committees of the Bank. Such fees have been determined with reference to the remuneration policy of the Bank.
- 6 No Directors' fees are payable to those Directors who are full time employees of the Bank or its subsidiaries. The salary packages of such Directors have been determined with reference to the remuneration policy of the Bank. Such Directors are also entitled to discretionary bonus.
- 7 The details of the emoluments of the Directors on a named basis are disclosed in Note 14 of the Bank's Financial Statements as contained in the Bank's 2019 Annual Report.
- 8 None of the Directors, except Ms Margaret W H Kwan, has signed service contract with the Bank. The term of appointment of Non-executive Directors (including Independent Non-executive Directors) is three years except that where a Non-executive Director (or an Independent Non-executive Director) has served on the Board for more than nine years, then his/her term of appointment is one year.
- 9 Biographical details of Directors of the Bank are also available on the website of the Bank at www.hangseng.com.

[^] The securities of these companies are listed on a securities market in Hong Kong or overseas.

SENIOR MANAGEMENT





From left to right

Ms Daphne W K Wat Head of Global Banking

Ms Margaret W H Kwan Executive Director and Head of Retail Banking and Wealth Management

Mr Donald Y S Lam Head of Commercial Banking

Ms Louisa W W Cheang Vice-Chairman and Chief Executive

Ms Liz T L Chow Head of Global Markets

Mr Andrew W L Leung Chief Financial Officer

Ms Louisa CHEANG Wai Wan VICE-CHAIRMAN AND CHIEF EXECUTIVE

(Biographical details are set out on page 140)

Ms Margaret KWAN Wing Han EXECUTIVE DIRECTOR AND HEAD OF RETAIL BANKING AND WEALTH MANAGEMENT

(Biographical details are set out on page 143)

Mrs Eunice CHAN CHIEF OPERATING OFFICER AGED 57

Joined the Bank since March 2016

Major positions held within Hang Seng Group

Hang Seng Bank Limited

- Chief Operating Officer; Member of Executive Committee

Hang Seng Investment Management Limited - Director

Hang Seng Investment Services Limited - Director

Hang Seng (Nominee) Limited - Director

Hang Seng Real Estate Management Limited - Director

Hang Seng Securities Limited - Director

Hang Seng Security Management Limited - Director

Past major positions

The Hongkong and Shanghai Banking Corporation Limited

- Head of Operations Asia Pacific (2015 - 2016)

Regional Head of Service Delivery Asia Pacific (2012 – 2015) Head of Service Delivery Hong Kong (2011 – 2012)

Head of Securities Operations Centre (2007 – 2011)

Senior Manager, Network Services Centre Operations (2004 – 2007)

Manager, Implementation (Payment and Cash Management) (2001 – 2004)

Qualifications

Bachelor of Arts (Major in Economics) – University of Brandon, Canada

Ms Ivy CHAN Shuk Pui HEAD OF BUSINESS DEVELOPMENT AGED 54

Joined the Bank since July 2014

Major positions held within Hang Seng Group

Hang Seng Bank Limited

- Head of Business Development; Member of Executive Committee

Past major positions

Hang Seng Bank Limited – Chief Risk Officer (2014 – 2019)

The Hongkong and Shanghai Banking Corporation Limited

Chief Risk Officer, HSBC Bank (Taiwan) Limited (2010 – 2014)
 Senior Manager of Credit Risk Management Department (2005 – 2010)
 Senior Relationship Manager of Credit Risk Management Department (2002 – 2005)

Treasury Credit Risk Manager (1997 – 2001)

Various positions in HSBC in the areas of Trade Services, Retail Banking,

Corporate Banking Relationship Manager, Credit Operations (1988 – 1997)

Qualifications

Professional Diploma in Company Secretaryship and Administration

- The Hong Kong Polytechnic University

Ms Crystal CHEUNG Pui Sze HEAD OF FINANCIAL CRIME COMPLIANCE AGED 40

Joined the Bank since June 2019

Major positions held within Hang Seng Group

Hang Seng Bank Limited

- Head of Financial Crime Compliance; Member of Executive Committee

Past major positions

The Hongkong and Shanghai Banking Corporation Limited

 Regional Head of Regulatory Compliance, Global Trade and Receivables Finance, Asia Pacific (2018 – 2019)

Regional Head of Financial Crime Compliance, Commercial Banking, Asia Pacific (2013 – 2018)

Senior Anti-Money Laundering Manager, Asia Pacific (2007 – 2013)

Standard Chartered Bank (Hong Kong) Limited

- Compliance Advisor, Anti-Money Laundering (2005 – 2007)

PrimeCredit Limited – Compliance Manager (2004 – 2005)

Hutchison Whampoa Limited – Officer, Group Management Services (2002 – 2004)

KPMG, Hong Kong - Accountant (2001 - 2002)

Qualifications

Bachelor of Economics and Finance – The University of Hong Kong Fellow – The Association of Chartered Certified Accountants, UK Member of Certified Anti-Money Laundering Professional

- Hong Kong Institute of Bankers

Ms Liz CHOW Tan Ling HEAD OF GLOBAL MARKETS AGED 46

Joined the Bank since October 2006

Major positions held within Hang Seng Group

Hang Seng Bank Limited

- Head of Global Markets; Member of Executive Committee

Past major positions

Hang Seng Bank Limited

- Head of Global Markets Corporate Treasury and Business Management (2011 - 2015)

Head of Corporate Treasury Services Greater China (2011) Various positions in the area of corporate treasury in Treasury Division (2006 - 2011)

DBS Bank Limited, Hong Kong

- VP Treasury & Markets (2002 - 2006)

Commonwealth Bank of Australia, Hong Kong

Executive Capital Markets (2000 – 2002)

Oualifications

Bachelor of Business Administration – The Chinese University of Hong Kong Bachelor of Laws – University of London, UK

Mr Donald LAM Yin Shing HEAD OF COMMERCIAL BANKING AGED 56

Joined the Bank since March 2003

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Head of Commercial Banking; Member of Executive Committee Hang Seng Insurance Company Limited - Director

Past major positions

Hang Seng Bank Limited

Head of Commercial Banking Relationship Management (2005 - 2006) Deputy Head of Commercial Banking Relationship Management

Department Head, Commercial Banking Relationship Management Department A (2003 - 2004)

Playmates Holdings Limited

Executive Director and Chief Financial Officer (2001 - 2003)

The Hongkong and Shanghai Banking Corporation Limited

- Senior Marketing and Planning Manager (1999 – 2001) Held various senior positions in Corporate and Commercial Banking (1987 - 1999)

Oualifications

Certified Banker - The Hong Kong Institute of Bankers Chartered Banker - Chartered Banker Institute, UK Bachelor of Social Science (1st Class Honor) - The University of Hong Kong Master of Business Administration – The Chinese University of Hong Kong

Master of Science in e-Commerce – The Chinese University of Hong Kong

Mr Gilbert LEE Man Lung HEAD OF STRATEGY & PLANNING AND CHIEF OF STAFF TO CE AGED 42

Joined the Bank since August 2014

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Head of Strategy & Planning and Chief of Staff to CE; Member of Executive Committee

Past major positions

Hang Seng Bank Limited - Head of Strategy & Planning (2014 - 2018) Wells Fargo Bank, N.A.

Senior Vice President, Cross-Border Governance & Strategic Initiatives Leader - Asia (2013 - 2014)

Booz & Company

Senior Associate, Co-Lead of Financial Services Practice, Greater China (2007 - 2013)

Bank of America, N.A.

- Assistant Vice President, Special Assets Group, Asia (2006) Citibank, N.A.

Various positions in the areas of Corporate Banking and Risk Management (2000 - 2005)

Qualifications

Chartered Financial Analyst

Associate – Life Management Institute

Associate - The Hong Kong Institute of Directors

Master of Business Administration - INSEAD, France

Master of Science in Business Economics

Fellow of Asia Pacific Leadership Programme

Mr Andrew LEUNG Wing Lok CHIEF FINANCIAL OFFICER AGED 57

Joined the Bank in July 1997 (left in 2006) and rejoined in July 2009

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Chief Financial Officer; Member of Executive Committee

Hang Seng Bank (China) Limited - Director; Chairman of Risk Committee; Member of Audit Committee; Member of Remuneration Committee

Hang Seng Insurance Company Limited - Director

Hang Seng Investment Management Limited - Chairman

Hang Seng Investment Services Limited - Director

Hang Seng Securities Limited - Director

Past major positions

Bank of China (Hong Kong) Limited

Deputy General Manager, Financial Management (2007 – 2009) Hang Lung Properties Limited

- Senior Manager, Corporate Finance (2006 – 2007)

Hang Seng Bank Limited

Senior Manager and Deputy Head of China Business (2005 – 2006)

- The Chinese University of Hong Kong

Bachelor of Finance – The University of Hong Kong

- East-West Centre, The University of Hawaii, USA

Senior Manager and Deputy Head of Greater China Business (2003 – 2005) Senior Manager of Corporate Banking (2001 – 2003)

Senior Manager and Deputy Head of Financial Control (1997 – 2001)

Qualifications

Associate - The Hong Kong Institute of Chartered Secretaries

Associate – The Chartered Governance Institute, UK (formerly known as The Institute of Chartered Secretaries and Administrators)

Bachelor of PRC Law - Peking University, PRC

Bachelor of Social Sciences (Major in Management)

- The University of Hong Kong

Chartered Professional Accountant, Canada (CPA (Canada), CMA)

Fellow – The Association of Chartered Certified Accountants, UK

Fellow – The Hong Kong Institute of Certified Public Accountants Master of Science, Data processing – University of Ulster, UK

Master of Science in Electronic Commerce and Internet Computing

- The University of Hong Kong

Note: Definition of senior management is set out in the "Corporate Governance Report" section in this Annual Report.

Mr Godwin LI Chi Chung COMPANY SECRETARY AND GENERAL COUNSEL AGED 55

Joined the Bank since May 1995

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Company Secretary and General Counsel; Member of Executive Committee
 Hang Seng Bank (Trustee) Limited – Director
 Hang Seng (Nominee) Limited – Director

Past major positions

Hang Seng Bank Limited – Assistant Company Secretary, Senior Manager and Legal Advisor (1995 – 2005)

Guoco Group Limited - Assistant Legal Counsel (1993 - 1995)

Qualifications

Bachelor of Laws - The University of Hong Kong

Mr Ryan SONG Yue Sheng VICE-CHAIRMAN AND CHIEF EXECUTIVE OF HANG SENG BANK (CHINA) LIMITED AGED 46

Joined the Bank since May 2018

Major positions held within Hang Seng Group

Hang Seng Bank Limited – Member of Executive Committee Hang Seng Bank (China) Limited

Vice-Chairman and Chief Executive;
 Chairman of Executive Committee;
 Member of Connected Transactions Control Committee;
 Member of Nomination Committee

Past major positions

HSBC Bank (China) Company Limited

Executive Vice President (2016 – 2018)
 Head of Global Markets; Member of Executive Committee (2013 – 2018)
 Head of Trading; Deputy Head of Global Markets (2005 – 2013)
 Head of Sales, Global Markets (2000 – 2005)

Qualifications

Master of Business Administration – China Europe International Business School

Ms Elaine WANG Yee Ning HEAD OF HUMAN RESOURCES AGED 58

Joined the Bank since June 2016

Major positions held within Hang Seng Group

Hang Seng Bank Limited

- Head of Human Resources; Member of Executive Committee

Past major positions

The Hongkong and Shanghai Banking Corporation Limited

Regional Head of Development and Regional Head of Talent (2014 – 2016)
 Regional Head of Human Resources, Retail Banking and Wealth
 Management, Asia Pacific (2011 – 2014)
 Head of Human Resources, HSBC China (2009 – 2011)

BP Asia Limited

 Vice President, Human Resources China & Gas Asia Pacific Business Unit (2005 – 2008)
 Regional Human Resources Manager (2002 – 2004)
 Head of Human Resources, BP Amoco Chemicals Asia Pacific (1992 – 2001)

Qualifications

Master of Health Services Management

– The University of New South Wales, Australia Bachelor of Applied Science – The University of Sydney, Australia

Ms Daphne WAT Wing Kam HEAD OF GLOBAL BANKING AGED 53

Joined the Bank since June 1997

Major positions held within Hang Seng Group

Hang Seng Bank Limited

- Head of Global Banking; Member of Executive Committee

Past major positions

Hang Seng Bank Limited

 Deputy Head of Corporate Banking, Commercial Banking Division (2016 – 2018; 2011 – 2013)

Head of Large Corporate, Commercial Banking Division (2014 – 2016) Head of Credit Control Department, Risk Management (2009 – 2011) Senior Relationship Manager, Global Banking (2000 – 2009)

Relationship Manager, Global Banking (1997 – 2000)

Bank of Tokyo-Mitsubishi (HK) Limited
- Relationship Manager (1988 – 1997)

Qualifications

Chartered Financial Analyst

Bachelor of Social Science in Economics – The University of Hong Kong Master of Business Administration

- The Hong Kong University of Science and Technology

BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Ms WONG May Kay HEAD OF COMMUNICATIONS AND CORPORATE SUSTAINABILITY AGED 57

Joined the Bank since September 2018

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Head of Communications and Corporate Sustainability;
 Member of Executive Committee

Past major positions

Hang Seng Bank Limited – Senior Project Advisor (2018 – 2019) MW Communications Limited

- Founder and Chief Executive Officer (2017 - 2019)

Hsin Chong Group Holdings Limited

Vice President, Business Relations (2016 – 2017)
 Campaign Office of Carrie Lam – Media Specialist (2017)

MTR Corporation Limited

Principal Corporate Affairs Advisor (2015 – 2016)
 General Manager – Corporate Relations (2013 – 2015)
 Deputy General Manager – Corporate Relations (2008 – 2013)
 Senior Manager – Corporate Relations (2003 – 2008)
 Deputy Corporate Relations Manager (1998 – 2001)

The Hongkong and Shanghai Hotels, Limited

- Manager, Communications (2001 - 2003)

CNBC/NBC Asia – News Editor; Supervising Producer (1995 – 1998) Cathay Pacific Airways Limited – Staff Communication Manager (1994 – 1995)

Television Broadcasts Limited
- Assistant News Editor; Senior Reporter; News Anchor (1991 – 1994)
Reporter, News Anchor (1984 – 1989)

Canadian Broadcasting Corporation – Television News Reporter (1989 – 1991)

Qualifications

Bachelor of Journalism – Carleton University, Ottawa, Canada

Mr YEO Chee Leong CHIEF RISK OFFICER AGED 50

Joined the Bank since January 2018

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Chief Risk Officer; Member of Executive Committee
 Hang Seng Investment Management Limited – Director

Hang Seng Investment Services Limited - Director

Hang Seng Securities Limited - Director

Hang Seng Security Management Limited – Director

Past major positions

Hang Seng Bank Limited

- Head of Wholesale Credit and Market Risk (2018 - 2019)

Australia and New Zealand Banking Group Limited

 Held various positions including Acting Chief Risk Officer, Hong Kong and North East Asia; Regional Head of Credit, North Asia (2015 – 2018)

The Hongkong and Shanghai Banking Corporation Limited

 Senior Manager of Wholesale Credit and Market Risk, Asia Pacific (2013 – 2015) Head of Wholesale Credit and Market Risks, Singapore (2009 – 2013) Senior Vice-President and Sector Head of Commercial Banking, Singapore (2007 – 2009)

Senior Vice-President and Head of Trade Services of Middle Office, Singapore (2004 – 2006)

Vice President of Corporate Banking, Singapore (2000 – 2004)

Sumitomo Mitsui Banking Corporation, Singapore

 Head of Credit, Global Trade Finance Department (2006 – 2007)
 DBS Bank, Singapore – Held various positions including Assistant Vice-President (1993 – 2000)

Qualifications

Bachelor of Business – Nanyang Technological University, Singapore Master of Applied Finance – Macquarie University, Australia

Ms Katie YIP Kay Chun HEAD OF REGULATORY COMPLIANCE AGED 58

Joined the Bank since February 2005

Major positions held within Hang Seng Group

Hang Seng Bank Limited

Head of Regulatory Compliance; Member of Executive Committee
 Hang Seng Investment Management Limited – Director
 Hang Seng Investment Services Limited – Director
 Hang Seng Securities Limited – Director

Past major positions

Standard Chartered Bank

Regional Head of Legal & Compliance, North East Asia (2004)
 Various positions in the area of Legal & Compliance (1992 – 2004)
 Johnson Stokes & Master – Assistant Solicitor (1990 – 1992)
 Baker & McKenzie – Associate (1987 – 1990)

Qualifications

Practising Solicitor in Hong Kong

Master of Arts in Jurisprudence – Wadham College, Oxford University, UK

Note: Definition of senior management is set out in the "Corporate Governance Report" section in this Annual Report.